



December 10, 2021

John Strauss
 OCEAN JANITORIAL SUPPLY, INC.
 2775 SUNRISE HIGHWAY
 ISLIP TERRACE, NY 11752

Dear John Strauss,

Your firm has been awarded or re-awarded the following contract(s);

For the EDS Bid # 11107 titled New York Coop-MSRP Custodial Supplies which was opened on Oct 14, 2021. The Local Education Agency for this bid is Clarkstown Central School District. The contract period for this bid is Dec 01, 2021 thru Nov 30, 2022. Your firm has been awarded the following Manufacturers and Product Lines.

3M

ALL				
	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM	0.01+	30 %	Mark Down
	DELIVERY			
CHEMICALS				
	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM	0.01+	30 %	Mark Down
	DELIVERY			
EASY CLEAN SYSTEM				
	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM	0.01+	30 %	Mark Down
	DELIVERY			
PADS				
	INSIDE DELIVERY	0.01+	40 %	Mark Down
	PLATFORM	0.01+	40 %	Mark Down
	DELIVERY			
RESILENT FLOOR PROTECTION SYSTEM				
	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM	0.01+	30 %	Mark Down
	DELIVERY			
SCOTCHGUARD FLOOR PROTECTION SYSTEM				
	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM	0.01+	30 %	Mark Down
	DELIVERY			
SPONGES				
	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM	0.01+	30 %	Mark Down
	DELIVERY			
STONE FLOOR PROTECTION SYSTEM				
	INSIDE DELIVERY	0.01+	30 %	Mark Down
	PLATFORM	0.01+	30 %	Mark Down
	DELIVERY			
TWIST AND FILL				
	INSIDE DELIVERY	0.01+	35 %	Mark Down
	PLATFORM	0.01+	35 %	Mark Down
	DELIVERY			
WORK PLACE SAFETY PRODUCTS				
	INSIDE DELIVERY	0.01+	15 %	Mark Down
	PLATFORM	0.01+	15 %	Mark Down
	DELIVERY			



OCEAN JANITORIAL SUPPLY, INC.

Page 2

December 10, 2021

BUCKEYE INTERNATIONAL

ALL

INSIDE DELIVERY	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down

BUCKEYE NON CHEMICAL PRODUCTS

INDOOR DELIVERY	0.01+	5 %	Mark Down
PLATFORM DELIVERY	0.01+	5 %	Mark Down

ECO PROPORTIONING SYSTEM

INSIDE DELIVERY	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down

ECO SUPER CONCENTRATED CLEANERS

INSIDE DELIVERY	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down

REFLECTIONS

INSIDE DELIVERY	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down

SYMMETRY

INSIDE DELIVERY	0.01+	35 %	Mark Down
PLATFORM DELIVERY	0.01+	35 %	Mark Down

BUCKEYE INTERNATIONAL GATEWAY LINERS

ALL

INSIDE DELIVERY	0.01+	20 %	Mark Down
PLATFORM DELIVERY	0.01+	20 %	Mark Down

CENTAUR FLOOR MACHINES

ALL

INSIDE DELIVERY	0.01+	15 %	Mark Down
PLATFORM DELIVERY	0.01+	15 %	Mark Down

CONTINENTAL

ALL

INSIDE DELIVERY	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down

CANS/RECEPTACLES

INSIDE DELIVERY	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down

MOPS, BROOMS, & HANDLES (INCLUDING WILEN)

INSIDE DELIVERY	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down

EMIST

ALL

INSIDE DELIVERY	0.01+	10 %	Mark Down
PLATFORM DELIVERY	0.01+	10 %	Mark Down



OCEAN JANITORIAL SUPPLY, INC.

Page 3

December 10, 2021

KARCHER

ALL

INSIDE DELIVERY	0.01+	15 %	Mark Down
PLATFORM DELIVERY	0.01+	15 %	Mark Down

SIT DOWN EQUIPMENT (SCRUBBERS AND SWEEPERS)

INSIDE DELIVERY	0.01+	5 %	Mark Down
PLATFORM DELIVERY	0.01+	5 %	Mark Down

STAND ON EQUIPMENT (CHARIOTS)

INSIDE DELIVERY	0.01+	10 %	Mark Down
PLATFORM DELIVERY	0.01+	10 %	Mark Down

MATS, INC.

ALL

INSIDE DELIVERY	0.01+	31 %	Mark Down
PLATFORM DELIVERY	0.01+	31 %	Mark Down

NOVALENT

ALL

INSIDE DELIVERY	0.01+	10 %	Mark Down
PLATFORM DELIVERY	0.01+	10 %	Mark Down

RUBBERMAID COMMERCIAL PRODUCTS

ALL

INSIDE DELIVERY	0.01+	30 %	Mark Down
PLATFORM DELIVERY	0.01+	30 %	Mark Down

You may sell all the above listed products at the prescribed discount rate.

If you have any questions or require additional information, please do not hesitate to contact Tara Jamrozik at extension 20 or myself at extension 17.

Very truly yours,

John O'Connor
Educational Data Services, Inc.